

# FULL-TIME MASTER OF BUSINESS ADMINISTRATION

Program Contact: D'Lisa McKee (dlisa.mckee@qu.edu) 203-582-7913

The School of Business offers two MBA programs to meet the needs of our students. The Full-Time MBA program is offered on-campus for students who have recently completed an undergraduate degree or for students who want an in-person MBA experience. For students who already have at least 3 years of full-time work experience, the Professional MBA (PMBA) program (<https://nam04.safelinks.protection.outlook.com/?url=https%3A%2F%2Fnextcatalog.qu.edu%2Fgraduate-studies%2Fbusiness%2Fbusiness-administration-professional-mba%2F&data=02%7C01%7CWendi.Gray%40quinnipiac.edu%7Ca7e2dc0c327f4568f5ad08d7dc88da7f%7C0940985869fb4de9987990db22b52eaf%7C0%7C0%7C637220352673056314&sdata=qODhRffMSkhB0HCEbdLT3UhbWWhJy0CifM9Wctdd18IY%3D&reserved=0>) offers the flexibility of completing an MBA completely online on a part-time basis.

Both programs emphasize the interrelatedness of core business functions, and students learn the theories, principles and strategies necessary to succeed in careers in business, government or nonprofit management. In the MBA, students build their knowledge and skills in areas related to data analytics, decision-making, global business considerations, financial markets and analysis, leadership, organizational behavior, and business strategy.

MBA courses are action-oriented, and students are encouraged to think critically so that they can effectively and immediately apply the competencies and skills acquired in the MBA program to their organizations. Numerous electives are available for students to customize their experience based on their own professional goals and interests.

## MBA Program of Study

Code	Title	Credits
<b>Core Business Disciplines (30 credits)</b>		
MBA 615	Skills for Contemporary Business Issues	3
MBA 620	Financial and Managerial Accounting for Decision Making (AC 620)	3
MBA 625	Organizational Behavior and Leadership for Decision Makers	3
MBA 630	Business Data Analytics	3
MBA 635	Decision Making for Business Operations	3
MBA 640	Financial Decision Making	3
MBA 645	Marketing Decision Making	3
MBA 660	Decision Making in a Global Economy	3
MBA 690	Strategic Management	3
MBA 695	Action-Based Learning Lab	3
<b>Graduate Electives <sup>1</sup></b>		

Select five graduate electives either in a specific concentration/discipline or customized by the student 15

**Total Credits 45**

MBA students may choose to take elective courses within one area, creating a concentration in a specific discipline, or may choose to take electives across multiple business disciplines, enhancing a broad interdisciplinary perspective.

Electives are available in such areas as business analytics (<http://catalog.qu.edu/courses-graduate/ban/>), finance (<http://catalog.qu.edu/courses-graduate/fin/>), health care management (<http://catalog.qu.edu/courses-graduate/hm/>), international business (<http://catalog.qu.edu/courses-graduate/ib/>), marketing (<http://catalog.qu.edu/courses-graduate/mk/>), strategy (<http://catalog.qu.edu/courses-graduate/str/>), and supply chain management (<http://catalog.qu.edu/courses-graduate/mg/>).

<sup>1</sup> Students in 3+1 and 4+1 programs are required to complete MBA 688 as one of their five electives.

## Student Learning Outcomes

Students who graduate from the MBA program will develop and emphasize skills in the following areas:

- Business Analytic Skills:** Demonstrate the ability to understand, interpret and develop data driven approaches for business decision making, and understand and use business information and metrics to assess business problems, identify opportunities, and offer solutions.
- Managing People and Organizations:** Demonstrate the ability to manage professional relationships and ability to drive organizational growth and change.
- Strategic Integration:** Demonstrate the ability to assess a business situation and identify key dynamics and constraints, and to formulate and implement an effective response.
- Business and Society:** Demonstrate the ability to understand the relationship between business and society, and apply knowledge of ethics, social responsibility, and sustainability to business situations.
- Application of Business Knowledge:** Demonstrate knowledge of core business functions, integrate this knowledge to address business problems and opportunities, and evaluate and apply emerging practices, technologies and ideations that can impact the future of business practices and work.

Master of Business Administration

## Dual-Degree Programs

- Accelerated Dual-Degree BS/MBA (3+1) (<http://catalog.qu.edu/graduate-studies/business/business-administration-mba/accelerated-four-year-bsm-ba/>)
- Dual-Degree BA/MBA (4+1) (<http://catalog.qu.edu/graduate-studies/business/business-administration-mba/fast-track-combined-ba-mba/>)
- Dual-Degree BS/MBA (4+1) (<http://catalog.qu.edu/graduate-studies/business/business-administration-mba/fast-track-combined-bs-mba/>)
- JD/MBA (<http://catalog.qu.edu/graduate-studies/business/business-administration-mba/jd-mba/>)(Juris Doctor) (<http://>)

[catalog.qu.edu/graduate-studies/business/business-administration-mba/jd-mba/](http://catalog.qu.edu/graduate-studies/business/business-administration-mba/jd-mba/))

documentation. In addition, a copy of a passport or national ID is required.

## MBA Admissions

Admission to Quinnipiac's graduate business programs is competitive. The following criteria apply for admission to the MBA. Please note: Separate admissions requirements apply for Quinnipiac Dual-Degree BS/MBA and BA/MBA (4+1) students and students entering the Accelerated Dual-Degree BS/MBA (3+1) program in the School of Business. Please refer to the appropriate sections of this catalog for further information on these programs.

Applications for the MBA program are accepted throughout the year for both full- and part-time study. Full-time students may begin their studies in January, May or August. Part-time, on-campus students are encouraged to start in August, but may start in January or May in the online program. Candidates are encouraged to submit applications as early as possible to ensure consideration for the semester desired.

All prospective MBA students must submit the following:

1. Appropriate application form for either the online MBA or the part-time or full-time on-campus program. Online submission is preferred. Go to Quinnipiac's How to Apply (<http://www.qu.edu/gradhowtoapply/>) webpage.
2. Official transcripts from all institutions attended, two letters of recommendation, a current resume and a personal statement.
3. Scores obtained on the Graduate Management Admission Test (GMAT) or the Graduate Record Examination (GRE), unless one or more of the conditions discussed below apply.
4. A request for GMAT/GRE waiver may be submitted as part of the application process. In general, applicants meeting any of the criteria below may be eligible for such a waiver with documentation of the specific circumstances under which the waiver is being requested. These include, but are not limited to:
  - Completion of a minimum of five years of post-bachelor's, professional and progressive work experience that reflects increasing levels of responsibility, particularly in such areas as budgets, finance, operations and staff supervision.
  - Completion of a master's or doctoral level degree from an accredited institution within 10 years of the application to the QU MBA program. This includes the JD, MD, PhD and other related degrees. Passage of the CPA or CMA exam series and possession of a license to practice.
  - Completion of all CFA examinations and designation as a CFA charterholder.
  - Prospective international students must submit certified translations of official transcripts prepared by World Education Services (WES) [wes.org](http://www.wes.org) (<http://www.wes.org>) or another acceptable organization that is approved by Quinnipiac for this purpose. In addition, prospective international students must submit the materials covered in #1, #2 and #3 above.
5. All applicants from non-English-speaking countries must indicate that they have the language capability to understand business instruction in English and must provide official Test of English as a Foreign Language (TOEFL) scores. In general, a minimum TOEFL Internet-based score of 90 is required for admission (or 233 for computer-based, or 575 for paper-based). In lieu of TOEFL, applicants may submit International English Language Testing System (IELTS) scores. A minimum score of 6.5 on this exam, a B or above on the Certificate of Advanced English or a C or above on the Certificate of Proficiency in English is required. TOEFL and IELTS scores are valid for two years.
6. International applicants are required to submit proof of adequate funds to complete their study at Quinnipiac University before an eligibility form (I-20) can be issued. Complete the Statement of Financial Support (<https://www.qu.edu/admissions/undergraduate/international-students.html>) and submit along with supporting